

# What It Takes to Produce and Deliver Certified Sustainable Biomass?

Challenges and insight from a biomass producer



Warmeston



# WHO WE ARE?

- Established in 2003
- 5 pellet factories
- Annual production capacity:
  - 650 000 t pellets
  - 800 000 m<sup>3</sup> chips
- Annual revenue: over €100 million
- Deliveries to 19 ports



## **OUR CERTIFICATES**

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- **Chain of Custody:**
  - FSC<sup>®</sup>, PEFC and SBP
- **Product Quality:**
  - DIN*plus*
  - EN*plus*<sup>®</sup>
- **Energy Management:**
  - ISO 50 001

## **SCOPE OUR SBP CERTIFICATE**

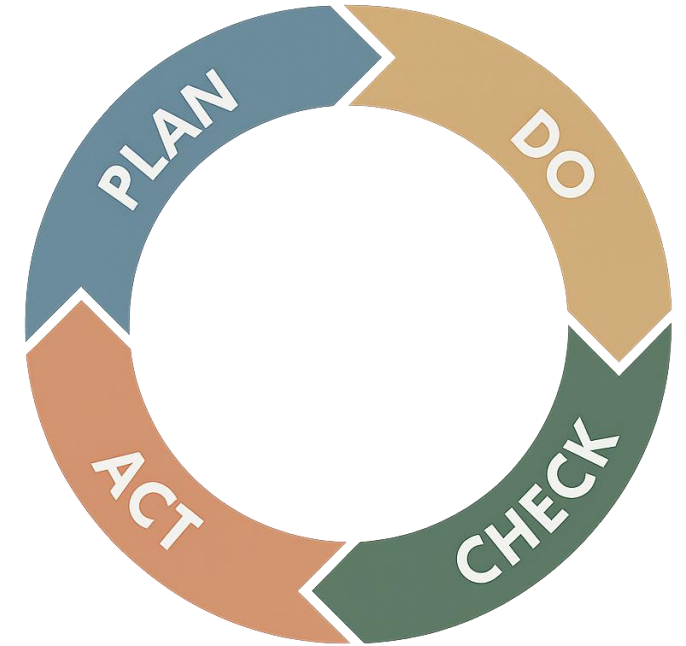
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- **Pellets & Chips**
- **Production & Trading**
- **Standards version 2.0**
- **SBE:** Estonia and Latvia
- **RED** module
- **SDE+** module

# SO WHAT DOES IT TAKE?

*Not a one-time task, but  
long-term commitment and continuous process*

- LEARNING & TRAINING
- AUDITING
- DATA MANAGEMENT (GHG data)
- TIME
- MONEY
- MOTIVATION



## **WHY TO DO IT?**

- **License to operate**
- **Access to markets**
- **Access to information**
- **Risk management**
- **Continuous improvement**

## **HOW TO GET IT DONE?**

- **Understand “WHY”**
- **Hire dedicated people**
- **Digitalize and automate processes**
- **Build networks with suppliers, auditors, regulators**
- **Be proactive - stay ahead of changes**

To learn more about our story:



Thank you!

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**Warmeston**